

Supported by



To: UK Industry

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RAILWAY SECTOR MISSION TO BRAZIL – 2-11 November 2010

RIA is working with UK Trade and Investment to arrange a railway sector trade mission to Brazil taking place between 2-11 November. The mission will enable participating UK companies to see first hand the railway sector opportunities arising in this emerging market with many investments planned in transport infrastructure supporting strong economic growth, the FIFA World Cup 2014 and the 2016 Olympics.

The mission will begin in Brasilia, the political capital, then move to Rio de Janeiro, then to Sao Paulo to coincide with the *Business on Rail* exhibition (for more details see <http://www.revistaferroviaria.com.br>). RIA/UKTI will be taking an exhibition stand at the show, but there is also an opportunity for companies to exhibit themselves via the show organisers.

In each location a full programme of briefings, meetings and networking opportunities will be arranged with relevant government organisations, train operators, system promoters and private sector companies working in the mainline, freight, urban and metro railways. Site visits may also be included in the programme to enable delegates to view the status of operations and facilities. The mission will be led by RIA, but at all times we will be accompanied by local staff from the British Embassy commercial team.

Travel/Accommodation

Delegates will need to make their own travel arrangements for outbound, internal and return flights once participation is confirmed and the programme is finalised. The full programme will require delegates to arrive on 2nd November which is a public holiday in Brazil. At this stage the outline programme is;

Tue 2 November	Arrive Brasilia
Wed 3	Meetings – Breakfast briefing/ANTT/MoT/Metro DF/ANTF
Thu 4	Travel Rio
Fri 5	Meetings with Vale/Metro Rio/CBTU/Supervia/MRS Logistica/Rio-Sao Paulo High Speed Line Project
Sat/Sun	Free arrangements [note weekend of the Sao Paulo F1 GP]
Mon 8	Arrive Sao Paulo Build up of exhibition/meetings TBC
Tue 9	Business on Rails Expo + meetings including Metro de SP
Wed 10	Business on Rails Expo + meetings CPTM, Revista Ferroviaria
Thu 11	Business on Rails Expo + meetings ABIFER, suppliers, partners
Fri 12	Return flight to London

A full programme of activities and details of preferred flights will be sent to registered delegates and local hotel accommodation will be arranged on your behalf, with delegates responsible for paying all charges including cancellation fees if applicable.

Visas/Insurance

Visas are not required for UK citizens to enter Brazil. Prior to participation you should ensure that you have suitable and adequate travel insurance, which should include, as appropriate, cover for any loss or damage to a person, property or earnings. Participants should also ensure that the insurance covers for travel on work purposes and for the relevant time period.

Costs

Mission delegates will be responsible for all flight, accommodation and subsistence charges apart from ground transportation between meeting venues for the main group.

In order to arrange the programme we are required to commission a Group OMIS (OMIS is UKTI's chargeable Overseas Market Introduction Service). Costs for this will be shared by the group, at a rate to be confirmed based on the final delegation size. This will cover group meetings only, but if delegates are interested in a more specific 1:2:1 meetings programme, tailored to their product/service, there may be opportunity to commission further work to arrange this, although this will need to integrate with, or sit outside of, the main programme.

No subsidies or grants are available centrally for this mission, but UKTI International Trade Advisors may have access to local funding.

The mission, which is open to all UK suppliers, should be of interest to product suppliers, contractors, consultants and specialised service providers across all railway disciplines as well as professional service companies.

Places on the mission however will be limited so if you are interested please complete and return the attached form. Please do not miss out on this opportunity to explore a rapidly expanding railway market, but if you require any further information do not hesitate to contact me.



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I would like reserve a place/more information on the above mission

I understand there will be a shared charge covering OMIS

Delegate details:

Name: _____

Title _____

Company: _____

Product/
Service _____

Address: _____

Email _____

Tel _____

Website _____

Additional Comments: